

WHAT ELSE SHOULD YOU KNOW?

In today's world it is important to work with a company that you can trust who specializes in the things you need the most. Global Edge Recruiting offers medical recruiting services nationwide and around the globe. Our clients range from well-funded start-ups to Fortune 500 companies. Because of our superior service, many of our clients have utilized Global Edge as their sole recruiting partner since the company began.

The offices of Global Edge Recruiting are located in the Midwest near Springfield, Missouri, centrally located in the United States to serve our clients nationwide. Founded by Denise Wilkerson in 1997, Global Edge Recruiting is as an Executive Search Firm committed to the search and recruitment of top sales, marketing and management professionals for clients within the pharmaceutical, medical device and biotech industries.

Our company's website, www.gloaledgerecruiting.com, is also a valuable tool we utilize in recruiting qualified staff for your company. Recognized as an excellent employment resource and career website within the pharmaceutical and medical sales industry, you will find us listed at the top of search engines such as MSN, AOL, Yahoo, Google, and Lycos. The Global Edge Recruiting website also receives online traffic through our alternate website location and domain names medicalsalesrecruiters.com and pharmaceuticalheadhunters.com. With over 350,000 hits each month, our website offers career advice to the medical and pharmaceutical sales professional.

Our mission is to be a valuable member of your hiring team. To accomplish this, our recruiting staff will bring a wealth of knowledge and enthusiasm to each and every search. When you communicate with our staff you will interface with recruiters that have strong backgrounds in human resources, sales, management and health care. You will benefit from working with a staff that understands your business and what it takes to promote your products or services.

We have earned a reputation of providing our clients with superior quality, responsiveness and results!



**Nationwide Recruiting for
Pharmaceutical, Biotechnology,
Medical Device and Medical Sales**



877.370.2462

Working with hiring professionals who understand your organizational needs is critical in today's business environment.

Global Edge is an experienced search firm who will represent your company well. We offer a variety of professional resources to help hiring managers be successful in their recruiting efforts. Statistics have shown that approximately 80% of company turnover could be avoided by correctly matching an individual's skills, experience, education and talent with the right position. Our consultants work hard to find the right candidates that will be a fit for your company and its objectives.

AS OUR CLIENT WE OFFER YOU: Customized Service

We take time to learn about your company, its mission, product lines and your objectives so we can adapt our services to meet your needs. We offer a customized search and recruitment process with quick and accurate results.

Qualified Candidates

Our team of research specialists will work diligently on your open position. Providing you with candidates that match your preset qualifications. Candidates are prescreened through an on-line application and by direct contact with several members of our recruiting staff. Our goal is to submit prescreened, qualified candidates to you in a timely manner making your job easier.

Specialized Recruiting

Our primary focus is recruiting qualified candidates who have specific backgrounds within the medical and pharmaceutical industry, as well as candidates with more general sales experience. We have made this our specialty so that we can offer our clients the benefits of working with a niche company.

Seven key reasons to work with Global Edge Recruiting:

- 1. Established Recruiting Process:** Global Edge Recruiting follows an established ten-step search process with a proven track record for successful placements.
- 2. Speed:** Our average sourcing time is 7-10 days for locating, prescreening and presenting candidates to our client companies.
- 3. Accuracy:** Ninety percent (90%) of candidates presented by Global Edge Recruiting were provided face-to-face follow-up interviews by our client companies.
- 4. Accepted Offers:** Ninety-nine percent (98%) of all offers presented by our client companies to our candidates were accepted.
- 5. Longevity:** Ninety percent (90%) of all candidates placed by our firm continue employment with our client companies for three years after their initial date of hire.
- 6. Quality:** Eighty-eight percent (88%) of our candidates are considered top performers or have moved into management level positions within three years from the date of hire.
- 7. Access to Candidates Outside of Normal Networks:** You will receive qualified candidates through our unique networking strategies. Our recruiters will work hard to locate candidates with the specific skill sets, background, experience and education your company requires.



FREQUENTLY ASKED QUESTIONS

What types of positions do we recruit?

We recruit for all positions in the medical device, pharmaceutical, biotechnology and medical sales industry. We specialize in recruiting executive level, marketing, medical, and pharmaceutical sales candidates.

What makes Global Edge different from other recruiting firms?

Many firms recruit by advertising on job boards or by placing want ads in newspapers. At Global Edge, we recruit candidates through our own unique network and referral sources. Many of our candidates will not be available through traditional job board services.

What are our fees?

Our fees are employer-paid. Global Edge is a contingency search firm offering tailored recruiting fees instead of a traditional fee schedule.

For more information, visit us online at www.globaledgerecruiting.com
email us at careers@globaledgerecruiting.com
or contact a consultant toll-free at
1-877-370-2462.

**For career information visit
www.medicalsalesconnection.com**